

## FY23 FIRST STEPS MONTHLY EXPENDITURE/REVENUE TRACKING

Updated: 8/1/2023

### FIRST STEPS MONTHLY EXPENDITURES

CATEGORY	BUDGET	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Total Direct Services	45,802,384	3,533,097	3,541,769	3,514,998	3,994,582	4,127,528	7,271,222	3,570,531	4,158,623	4,156,712	4,098,162	4,831,120	6,548,545	53,346,889
EIS Services	35,927,384	2,852,566	2,859,621	2,778,269	3,121,633	3,214,860	5,782,485	2,818,589	3,288,602	3,282,142	3,211,212	3,373,381	5,162,327	41,745,688
Eval/Assessment	2,300,000	181,981	176,963	194,708	242,703	257,378	451,612	202,670	239,582	257,872	236,980	254,771	364,059	3,061,280
EIT/EA Meetings	1,000,000	69,207	73,328	79,334	112,439	115,350	210,909	83,211	126,213	110,126	106,510	127,274	153,316	1,367,216
IFSP Team Meetings	2,000,000	74,889	74,311	86,673	104,568	114,219	209,294	78,978	118,478	126,769	127,568	133,773	165,233	1,414,750
Provider Mileage	3,700,000	322,947	326,226	327,933	370,722	369,363	439,375	344,631	329,081	342,819	356,198	456,771	548,733	4,534,800
Offline Payments	75,000	3,216	2,175	615	2,584	2,657	65,501	685	8,850	1,672	2,683	407,085	3,306	501,029
Protocols	130,000	0	5,651	10,534	2,826	11,507	40,448	2,712	2,712	4,726	12,614	2,712	8,204	104,646
Provider EI Training	100,000	0	0	225	75	450	0	0	0	0	0	0	60,358	61,108
SPOE Mileage	450,000	19,917	11,499	25,830	24,749	35,434	67,502	28,306	38,060	21,889	39,449	62,982	77,917	453,533
Trans/Interpreters	120,000	8,374	11,996	10,877	12,283	6,310	4,097	10,748	7,046	8,697	4,948	12,371	5,094	102,841
Central Finance Office	1,272,996	112,543	112,543	112,543	112,543	112,543	112,543	0	0	225,087	112,543	112,543	112,543	1,237,978
CFO PAQ/Activities	500,000	0	0	0	0	0	0	98,088	0	22,914	35,242	0	0	156,244
SPOE Contracts	13,495,538	1,182,543	1,180,849	1,186,081	1,098,245	1,271,308	1,187,615	1,180,106	882,452	1,477,369	1,179,910	1,292,454	1,179,910	14,298,841
SPOE Training	25,000	3,798	0	0	3,016	138	0	0	0	15,000	3,343	4,485	0	29,780
SICC	300	0	0	0	0	0	0	0	0	0	0	0	0	0
OA Cost Allocation	200	0	0	0	59	0	0	0	0	0	0	0	0	59
Printing/Other	15,000	5,210	0	0	5,604	4,200	0	912	0	8,448	10,000	10,000	84,656	129,030
<b>TOTAL EXPENDITURES</b>	<b>61,111,418</b>	<b>4,837,192</b>	<b>4,835,162</b>	<b>4,813,623</b>	<b>5,214,050</b>	<b>5,515,717</b>	<b>8,571,380</b>	<b>4,849,637</b>	<b>5,041,074</b>	<b>5,905,530</b>	<b>5,439,200</b>	<b>6,250,601</b>	<b>7,925,654</b>	<b>69,198,821</b>

Expenditures are based on payment date and not the date of service.

### FIRST STEPS MONTHLY REVENUES/APPROPRIATIONS

CATEGORY	BUDGET	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Family Fees Collected	550,000	51,939	57,841	55,362	59,281	67,732	62,201	67,054	54,463	70,074	62,537	60,537	69,821	738,842
Private Insurance Collected	50,000	1,983	3,639	11,354	3,902	5,463	6,145	23,540	4,773	10,469	6,007	4,893	7,866	90,033
Medicaid Admin Collected	3,500,000	0	998,992	0	0	1,039,133	0	0	1,036,612	0	0	1,006,900	0	4,081,637
Medicaid Direct Collected	4,500,000	330,869	356,122	314,251	0	0	0	0	10,153	0	0	3,874,970	476,574	5,362,940
General Revenue Expended	45,802,384	2,312,424	4,206,133	3,410,307	3,426,088	3,994,500	4,605,131	4,605,131	3,690,235	4,142,515	3,605,164	4,098,312	3,831,623	45,927,563
IDEA Part C Expended	8,485,002	526,245	0	1,671,640	1,969,684	350,000	0	2,108,675	0	661,801	1,500,000	0	144,934	8,932,979
IDEA Part C ARP Expended	1,882,343		0	0	2,500	0	0	98,088	0	15,000	231,885	837,714	697,156	1,882,343
IDEA Part B	3,666,756			0	0	0	0	0	0	0	0	0	3,666,756	3,666,756
<b>TOTAL REVENUES</b>	<b>68,436,485</b>	<b>3,223,460</b>	<b>5,622,726</b>	<b>5,462,915</b>	<b>5,461,454</b>	<b>5,456,827</b>	<b>4,673,477</b>	<b>6,902,489</b>	<b>4,796,237</b>	<b>4,899,859</b>	<b>5,173,708</b>	<b>9,045,613</b>	<b>4,530,818</b>	<b>70,683,093</b>

General Revenue and IDEA Part C are based on the amount expended each month. All other revenue sources are based on the amount collected each month.

### FIRST STEPS HISTORICAL DATA (STATEWIDE)

CATEGORY	DESCRIPTION	FY19	FY20	FY21	FY22	FY23	AVERAGE
<b>Histroical Child Count Data</b>							
December 1 Child Count	Total number of children with an active IFSP on December 1 for federal data reporting purposes.	6,745	7,154	6,792	7,455	8,235	7,276
Total Children Served in FY	Total number of children with a service cost (evaluation, IFSP meeting, direct service, etc).	15,991	15,564	15,733	17,662	19,068	16,804
<b>Historical Expenditure Data (Based on Total Children Served)</b>							
Total Program Expenditures	All expenditures, including: direct services, administration, protocols, training, and testing.	50,158,786	44,549,786	50,972,801	55,864,367	69,198,821	54,148,912
Program Cost per Child	All expenditures calculated on a per children served basis.	3,137	2,862	3,240	3,163	3,629	3,206
Total Direct Service Expenditures	All EI services, including (evaluation, team meetings, direct services, protocols, mileage, etc).	37,914,083	36,165,829	35,868,580	40,619,690	53,346,889	40,783,014
Direct Service Cost per Child	All EI services calculated on a per children served basis.	2,371	2,324	2,280	2,300	2,798	2,414